



Top 10 Questions to Ask Your Vending Company

1. Is the vending company licensed and insured? Does the vending company pay sales tax?
2. What is the condition of the vending equipment?
3. How are products selected for the vending machines? It is based on deals the company may have made, what is cheaper, and what is on sale, or is it based on actually what customers want? How do they know what the customers want?
4. Have criminal background checks been cleared on the route drivers and technicians entering your facility?
5. How often does management check machines to ensure they meet operation and cleanliness standards?
6. How long will a machine be out of service if there is a problem (hours, days, weeks)?
7. Do I have to sign a contract?
8. Are the prices your new vending company quoted guaranteed for a period of time or are they teaser rates just to get in the door.
9. How often do the route drivers check for and remove expired products from the machines? What is the company's tolerance level for out-dated products?
10. Can your vending company deliver after hours or on weekends if need be.

For a vending company to offer cheap prices they might have to cut corners like not paying liability insurance or placing old equipment just to break even. Cutting corners can lead to frustrating problems for you down the road. Make sure you do your homework

before choosing a vending company. Just because you negotiate low prices, doesn't mean you have a great deal.